SOUTH CENTRAL WORKFORCE DEVELOPMENT BOARD

Thursday, January 18, 2024
Heartland Park
200 Heartland Drive
Keysville, VA 23947
9:00 A.M.

VISION: Workforce services are connected for businesses and jobseekers and tailored to meet the needs of the regional economy.

MISSION: To provide quality workforce development activities resulting in a skilled workforce that exceeds the needs of today's employers and tomorrow's job challenges.

AGENDA

I.	Welcome/Call to Order/Roll Call	Jeremy Satterfield, Chairman
II.	Public Input	Jeremy Satterfield
III.	SCWDB Minutes: October 19, 2023	Attachment A
IV.	Information Only: CLEO Minutes-October 27, 2023	Attachment B
V.	Committee Reports A. Youth Committee-Addison Gills B. Strategic Planning-Donnie Williams C. Policy/Oversight Committee-Terra Napier D. Employment Enhancement Committee-Jeremy Satterfield	Attachment C Attachment D Attachment E Attachment F Attachment G
VI.	Other/Adjourn	Jeremy Satterfield

Next Meeting: Thursday, April 18, 2024- 9:00 a.m.

Heartland Park

200 Heartland Drive

Keysville, VA. 23947

South Central Workforce Development Board VIRGINIA CAREER WORKS

SOUTH CENTRAL REGION

Thursday, October 19, 2023
Heartland Park
200 Heartland Drive, Keysville, VA 23947
9:00 a.m.

Members Present: Brunswick- None; Buckingham-Stephanie Coleman; Charlotte- Gary Walker, Eric Napier; Cumberland- Addison Gills; Halifax- Mike Dolianitis, Catherine Howard, Elizabeth Smith; Lunenburg- None; Mecklenburg- Donnie Williams; Nottoway- None; Prince Edward- Asha Moses, Margaret Taylor-Collins (Alt. Chanda Giles) Members Absent: Buffy Allgood; Faustine Dye, Liz Jamerson, Sherri McGuire, Tina Wood, Mark Webb, Jeremy Satterfield, Trisha Currin

Topic	Issues	Action	Follow Up
I. Welcome/Call to Order/Roll Call	None	Donnie Williams-Vice-Chair called the meeting to order and the Executive Director called roll. A quorum was present.	None
II. Public Input	Sari Goff with DSS thanked the SCWDB Workers for their collaborative effort in the Job Fair held on October 17, 2023 at SVCC with DSS.	None	None
III. SCWDB Minutes: July 20, 2023	See Attachment A	Gary Walker made a motion to approved the minutes from the July 20, 2023 meeting. Addison Gills seconded the motion and it was approved.	None
IV. Information Only: CLEO Minutes: July 21, 2023	See Attachment B	None	None

Topic	Issues	Action	Follow Up
V. Committee Reports	A. Youth Committee-See Attachment C-Addison Gills/Terra Napier reviewed the Youth Committee report. Youth year reports were reviewed along with program performance.	None	None
	B. Strategic Planning- See Attachment D- Donnie Williams reviewed the Strategic Planning Committee Report.	None	None
	C. Policy/Oversight Committee-See Attachment E- Terra Napier reviewed the committee report. Reviewed One-Stop 1st Quarter report- See Attachment 1. Reviewed PY 2022 4th Quarter Performance Report -See Attachment 2.	None	None
	D. Employment Enhancement Committee-See Attachment F-Terra Napier reviewed the report. The board reviewed Business Solutions Teams reports-See Attachment 1, 2, & 3. Reviewed certification of training programs at SVHEC-See Attachment 4.	Addison Gills made a motion to approved the certification of SVHEC training programs as presented. Asha Moses seconded the motion and it was approved.	Terra Napier will inform SVHEC of the approval of training programs.
	E. Executive Committee-See Attachment G- Donnie Williams reviewed the committee report and updates on expenditures, programs, grants, and performance. The committee also reviewed WIOA NOO's and cost allocations.	None	None

Topic	Issues	Action	Follow Up
VI. Other/Adjourn	None	None	The next meeting will be Thursday,
			January 18, 2024 at 9:00 AM location
			TBD.

South Central Workforce Development Board

CHIEF LOCAL ELECTED OFFICIALS
Friday, October 27, 2023
Heartland Park
200 Heartland Drive
Keysville, Virginia 23947
9:00 a.m.

Members Present: Shaun Weyant (Amelia); Karl Carter (Buckingham); Dan Witt, Garland Hamlett (Charlotte); Robert Zava (Lunenburg); Sherman Vaughan (Nottoway); Odessa Pride (Prince Edward)

Members Absent: Brunswick, Halifax, Cumberland, Mecklenburg

Others Present: Terra Napier, SCWDB Executive Director

Topic-Revised Agenda	Issues	Action	Follow Up
I. Welcome/Call to Order	None	Garland Hamlett, Vice- Chairman, called the meeting to order. A quorum was present with 6 of the 10 counties attending.	None
II. Public Input	None	None	None
III. Action on CLEO Minutes: July 21, 2023	See Attachment A in Board Packet- CLEO Minutes for July 21, 2023.	Shaun Weyant made a motion to approve the minutes as presented of the July 21, 2023 meeting. Sherman Vaughan seconded the motion and it was approved.	None
IV. Workforce Development Board Minutes-October 19, 2023 (Information only)	See Attachment B in Board Packet-SCWDB Minutes for October 19, 2023	None	None

Topic-Revised Agenda	Issues	Action	Follow Up
V. Workforce Innovation and Opportunity Act	A. Expenditure Reports-See Attachment C in Board Packet - The 1st Quarter expenditure reports were reviewed for all WIOA programs and grants. a. Adult is currently at 32.9% training requirement. b. Youth is currently at 16% Work Experience requirement.	None	None
	B. Service Delivery Reports for 3 rd Quarter- See Attachment D and E in the Board Packet. The service delivery reports were reviewed by the Executive Director.	None	None
	C. PY 2022 4 th Quarter Performance Report-See Attachment F in the Board Packet-The current 4 th Quarter Performance Report was reviewed by the Executive Director.	None	None
	D. State Compliance Report-See Attachment G in the Board Packet- The State Compliance Report was reviewed by the Executive Director.	None	None
VI. Other/Adjourn	None	As there was no further business, the meeting was adjourned on a motion by Dan Witt and a second by Karl Carter, the motion was carried.	The next meeting will be Friday, January 26, 2024 at 9:00 am Location: Heartland Park, Keysville, VA

Youth Committee Report to South Central Workforce Development Board January 18, 2024

The **Mission** of the South Central Workforce Development Board Youth Programs is to inspire and assist our youth to overcome barriers, to acknowledge their accomplishments and create connections to empower them to be successful in continued education, the workforce and the community.

<u>Members:</u> Addison Gills, Chairman; Liz Jamerson, Vice-Chairman; Cynthia Chambers, Kevin Chandler, Scott Critzer, Carolyn Gaines, Chanda Giles, Valerie Harris, Asha Moses, Ann Nelson, Tiffany Russell, Brad Bryant

Meeting Date: December 14, 2023

Agenda Items included:

1) Reviewed 2nd Quarter Reports

Attachment 1

- 2) Reviewed the Program Year 2023 1st Quarter State Performance Report
- 3) Updates on Youth Services Provided
- 4) Reviewed Work Based Learning/ Career Exploration Grant

Action Items:

None

Attachment 1

-	THE REAL PROPERTY AND ADDRESS OF THE PARTY AND		Follow Up	Follow Up Information			Carl Spinster
New Active Client Registrations	Case Manager Assigned	County	*Closures YTD not yet in Follow-Up (Starting July 1, 2022)	Carry Over Follow Up (Starting July 1, 2023)	30/60/90	Active Total YTD Received Follow-Up Credential	YTD Receive Credential
	Michael Justice	Amella	0	0.	0	0	0
Ĭ		Buckingham	0	0	0	0	0
		Cumberland	0	.0	0	0	0
		Prince Edward	2	4	0	2	0
	Lake Country	Brunswick	1	3	,	0	0
ľ		Mecidenburg	9	9	-	æ	2
Ĭ		Nottoway	THE PARTY OF THE P		*	7	÷
	Alanna Reid	Charlotte		3.	0	60	0
Γ	The state of the s	Haiffar	80	ZC	9	15	7
ſ		Lunenburg	2	/2	1	2	47
	Totals	THE REAL PROPERTY.	20	25	1000	2.8	10 months

Case Manager Assigned	County	from Last Year as of July 1, 2022	Registrations YTD (Cumulative)	Follow-Up (Starting July 1, Total Active Clients 2022)	Total Active Clients	Client Registrations this Month
Michael	Amelia		0	0		0
	Buckingham	0	0	0	0	0
	Cumberland	0	0	0	0	0
	Prince Edward	2	0	2	0	0
Lake Country	Brunswick	The second second	2		2	0
	Medidenburg	900000000000000000000000000000000000000		5	2	0
	Nottoway	Section 4 to the second	0		0	0
Alanna Reid	Charlotte	2	2	£	67	-
	Hailfax	8	5	80	9	50.00
	Luneaburg	The state of the s	2	2	***************************************	0
Totals		26	. 12	20	18	2
STATE OF THE PERSON NAMED IN	STREET, SQUARE, SQUARE,	NO CONTROLLED TO THE PARTY OF T	Closure - Exit Information	ntion	N. S. Nichard St.	STATE
Case Manager Assigned	County	Citosures YTD	YTD Exit to Post- Secondary	YTD Exits to Military	YTD Exit to Employment	YTD Exit to No Placement
Michael	Amelia	0	0	0	0	0
	Buckingham	0	0	0	0	0
	Cumberland	0	0	0	0	0
	Prince Edward	1	0	0	-	-
Lake Country	Brunswick		0	0	0	
	Meckenburg		0	0	3	2
	Nottoway	The second discussion of	0	0	+	0
Alarma Reid	Charlotte	(In the Section of th	0	0	,	0
	Halifax	100000000000000000000000000000000000000	0	0	113	0
	Lunenburg	C. 20	0	0	2	0
Totals		20	011111111111111111111111111111111111111	0	16	4

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Case Manager Assigned	County	"YTD Labor Market Information	*YTD Financial Literacy	"YTD Leadership Development	YTD Tutoring, Study Skills, Dropout/Recovery	YTD Alternative Education/Drop out Recovery Services	YTD Paid/Unpaid Work Experience	YTD Occupational Skills Training	YTD Concurrent Workforce/Training Preparation activities	YTD Supportive Services	YTD OJT	YTD Follow Up Services	YTD Comprehensive Guidance and Counseling	YTD Entrepenuial skills training	YTD Transitional Activities for Post- Secondary Education and Training
Michael Justice	Amelia		0	0	0	0	0	0	o	0	0	0	0	0	0
	Buckingham	c	0	0	0	0	0	0	0	0	0	0	0	o	0
	Camberland	0	0	0	10	0	0	0	0	0	0	0	0	o	0
Ó	Drings Edward	c		0	0	0	0	0	0	0	0	0	0	0	0
	Drines del				0	0	-		0	2	0	0	0	0	0
ļ	Di Gilbranch							-	C	ō	0	0	0	G	0
Lake Country N	Mecklenburg			7	>								c	c	c
	Nottoway	0	0	0	0	0	0	0	9	7					
Alanna Reid	Charlotte	2	-	1	0	0	-	-	0	-	0	0	0	0	0
	Helifax	u	40	9	0	0	0	4	0	4	0	0	0	0	0
	Lunenburg	0.00	2	3	0	0	2	0	0	1	0	0	0	0	0
Tetale	Totals	12		13	0	0	4000	のはれている	0	10	0	0	0	0	0

mandatory services for all participants

WIOA Youth Training Information	VTD Total Registered (Counted Once)	YTD Number of Gredentials	YTD Number of Closures	YTD Number of Employment 6 of Related Employment	6 of Related Emproyment	# of Non-Related Employment	Exhed to EduMillary.	Exited with no placement
Area of Services or Training								
Not Enrolled In Training	9	0	9	4	4	0	0	2
GED	+	0		*		0	0	0
Weiding	2	2	2	.2	0	2	0	0
WEXIGED	-	0	5	0	0	0	0	1
WEXICCMAIGED		1	0	0	0	0 6-	0	o
WEXPLW		0	0	0	0	0	0	.0
WEX	2	0			12	0	0	0
HVAC	150	3	2	2	a	2	0	0
IT Academy			0	0	0	0	0	0
Truck Driving	e	9	3	3	2	1	0	0
Powerline	4	4	3	23	3	0	0	0
Medical Billing and Coding		0	0	0	0	0	٥	o
υT		0	0	0	0	0	0	o
CNA	1	o	0	0	0	0	o,	0
Automotive - SVCC	1	0	ō	0	0	o	O	Q
IT - SVCC	2	3	7	0	Q	0	0	72
Total	の 日本	14	20	16	The second second second second	Committee of the Commit	0	

STRATEGIC PLANNING COMMITTEE REPORT South Central Workforce Development Board Thursday, January 18, 2024

Meeting Date: November 29, 2023 (Employer Roundtable Meetings)

<u>Members</u>: Donnie Williams- Chairman; Buffy Allgood, Sheri McGuire, Faustine Dye, Margaret Taylor-Collins

Meeting Items Discussed:

1) Roundtable Meetings Key Points from Employers

Attachment 1

a. The Strategic Planning Committee did not have a formal meeting instead, employer roundtable meetings were held with committee members to work on the strategic plan and the local plan.

Recommendations: None

Employer Roundtable Meetings

November 29, 2023

The Strategic Planning Committee held employer roundtable meetings to obtain information from employers on the key focus points for the South Central Region's Strategic Plan.

Summary of key points from employer roundtables:

- Employees are significantly lacking soft skills becoming a frequent issue
 - Time management
 - Appropriate attire
 - o Showing up on time
 - o An issue across all age groups
 - Some high school CTE classes in our area are working to combat this by covering soft skills and doing mock interviews as well.
- Healthcare providers in our area noted that there are not enough new graduates from our local nursing programs to fill all of their open positions - they are having to outsource from other areas
- Retention is becoming an issue no loyalty, employees job hopping for small pay increases
- Education suffering from teacher shortage
 - Teaching is getting a bad reputation, lots of burnout
 - Low teaching wages vs. private industry pay
- The employers noted the importance of pay transparency

Attachment E

Policy/Oversight Committee Report to South Central Workforce Development Board

Thursday, January 18, 2024

Members: Catherine Howard, Margaret Taylor-Collins, Stephanie Coleman, Mark Webb, Tina Wood

Meeting Date: Wednesday, January 10, 2024

4th Quarter Reports Reviewed:

1) One-Stop 2nd Quarter Report

Attachment 1

- 2) Out of School Youth 2nd Quarter Report
- 3) Customer Satisfaction Surveys
- 4) PY 2023 1st Quarter Performance Report

Attachment 2

Action Items: None

	YTD Employed at at Closure		9	_	ဖ	19		ĸ	+	0	9	25
	 YTD OJT/WE/Int		0	0	-	180		0	0	0	0	
+	YTD Credentials		9	œ	ιΩ	19		0	2	0	2	21
thly Repor	Active Follow-up		22	29	14	65		9	4	9	16	81
Virginia Career Works South Central Monthly Report	YTD Trade		0	0	0	0		0	0	0	0	0
South Ce	Active Clients		21	27	16	64		ιΩ	9	7	18	82
r Works S	Closures YTD to Follow-up (Starting 7/1/23)		6	6	9	24		9	2	0	80	32
nia Caree	New Active Client Registration s this Month		-	2	0	3		0	-	1	2	2
Virgi	New Active Client Registration s YTD		7	13	6	29		-	6	4	80	37
	Active Client Carry over (7/1/23)		23	23	13	59		10	ιΩ	е	18	11
	WIOA VCW Center	Adult Prog.	Keysville	South Boston	Lake Country	Total	DLW Prog.	Keysville	South Boston	Lake Country	Total	Grand Total

CHRISTIAN AIRE												
	July	August 1st Qu	1st Quarter	October	October November 2nd Quarter	2nd Quarter	January	February	February 3rd Quarter	April	May	4th Quarter
)										
Keysville	9	12	22	1								
Lake Country	109	164	441	140								
South Boston	214	281	773	255								
Total	329	457	1236	396	0	0	0	0	0	0	0	0

*** Active Client Carry Over + New Active Client Registrations YTD - Exits YTD = Active Clients

Monthly Report December 2023 Keysville Training Services

	YTD	YTD	YTD	vices YTD	Number of	Number of
	Total	Number	Number of	Number of	Related	Non-Relate
*Area of Services or Training	Registered	Credentials	Closures	Employment	Employment	Employmen
Business MGMT	1					1 -)
Career Switcher						
Corrections						
CNA	2	1	1	1	1	
Electrical						
LPN	4					
OJT						
Medical Assistant	2	1	1	1	1	
Powerline						
RN	15	2	3	2	2	
Truck Driving	4	1	2	1	0	1
Welding	2	1	1	1	1	
HVAC						
Pharmacy Technician	4	0	2	2	0	2
Phlebotomy	1					
Subtotals	35	6	10	8	5	3
Career Services only	6	0	5	3	3	
Grand Total	41	6	15	11	8	3

^{*} Training based on customer choice, occupations in demand, assessments, and potential to succeed

Monthly Report December 2023 South Boston Training Services

	YTD	YTD	YTD	D YTD	Number of	Number of
	Total	Number	Number of	Number of	Related	Non-Relate
*Area of Services or Training	Registered	Credentials	Closures	Employment	Employment	Employmen
Administration of Justice	1					
Business Management	1	1	1			
Crane Opperator	1					
Cardio-Phlebotomy	1					
Certified Nurse Aide	2	2	2	2	2	
Cyber Security AAS	1					
HVAC	7	1	1	1	1	
IT Academy	3					
LPN	1					
Medical AST	1					
Medical Assistant Medical Solutions Academy	2					
Medical Office Medical Solutions Academy	2					
Medical Office MedCerts	1					
Networking	2					
OJT						
Registered Nurse	5					
Phlebotomy	1					
TDTS	8	5	5	4	4	
Welding	1	1	1	1	1	
Subtotals	41	10	10	8	8	0
Career Services only Grand Total	3 44	10	1 11	8	8	0
Giana Iotai	-4-4	10	1 11	0	0	

^{*} Training based on customer choice, occupations in demand, assessments, and potential to succeed

Monthly Report December 2023 Lake Country Training Services

	YTD	YTD	YTD	YTD	Number of	Number of
	Total	Number	Number of	Number of	Related	Non-Relate
*Area of Services or Training	Registered	Credentials	Closures	Employment	Employment	Employmen
Certified Nurse Aide	4	I	1	1	1	
Heating and Air Conditioning	1					
Information Systems Technology						
Licensed Practical Nurse	7					
OJT	2		1	1	1	
Powerline Worker	1	1	1	1	1,	
Registered Nurse	2					
TDTS-Truck Driver Training School	4	2	2	2	2	
Medical AST	2					
Pharmacy Technician						
Temp Taker						
Welding						
Clinical medical assistant	3					
Diesel Tech	1	1	1	1	1	0
Cybersecurity	1					
Fiber Instalation	1					
Subtotals	29	5	6	6	6	0
Career Services only						
Grand Total	29	5	6	6	6	0

^{*} Training based on customer choice, occupations in demand, assessments, and potential to succeed

		ETA 9173 - Quarter 1		
DV 2022		0	1	
PY 2023		Quarter 1 State Level		
State Level	PY 23	State	evei	
	Negotiated	Actual	Negotiated	
Adult	Level	Performance	Level	
Employment 2nd Quarter after Exit	78.50%	81.00%	103.2%	
Employment 4th Quarter after Exit	79.50%	81.30%	103.2%	
Median Earnings 2nd Quarter after Exit	\$6,100.00	\$8,119.00	133.1%	
Credential Attainment within 1 year	75.00%	64.50%	86.0%	
Measurable Skills Gain	68.50%	38.40%	56.1%	
	1 00.000	00.1070	33.27	
Dislocated Workers	1			
Employment 2nd Quarter after Exit	86.00%	82.90%	96.4%	
Employment 4th Quarter after Exit	82.50%	85.60%	103.8%	
Median Earnings 2nd Quarter after Exit	\$8,900.00	\$10,449.00	117.4%	
Credential Attainment within 1 year	72.50%	73.90%	101.9%	
Measurable Skills Gain	62.00%	45.10%	72.7%	
Youth				
Employment 2nd Quarter after Exit	73.50%	86.20%	117.3%	
Employment 4th Quarter after Exit	72.00%	74.50%	103.5%	
Median Earnings 2nd Quarter after Exit	\$3,400.00	\$5,875.00	172.8%	
Credential Attainment within 1 year	68.50%	62.00%	90.5%	
Measurable Skills Gain	60.50%	32.50%	53.7%	
PY 2023	п	Quarter 1		
LWDA 08	LWDA 08	LWDA 08		
11107.00	PY 23	LWDA 08		
	Negotiated	Actual	Negotiated	
Adult	Level	Performance	Level	
Employment 2nd Quarter after Exit	82.1%	84.60%	103.0%	
Employment 4th Quarter after Exit	82.3%	82.40%	100.1%	
Median Earnings 2nd Quarter after Exit	\$6,000	\$13,763.00	229.4%	
Credential Attainment within 1 year	75.3%	75.00%	99.6%	
Measurable Skills Gain	78.9%	27.00%	34.2%	
Dislocated Workers				
Employment 2nd Quarter after Exit	86.0%	100.00%	116.3%	
Employment 4th Quarter after Exit	86.3%	100.00%	115.9%	
Median Earnings 2nd Quarter after Exit	\$6,900	\$12,510.00	181.3%	
Credential Attainment within 1 year	72.5%	33.30%	45.9%	
Measurable Skills Gain	86.8%	18.80%	21.7%	
Youth			1	
Employment 2nd Quarter after Exit	80.3%	83.30%	103.7%	
Employment 4th Quarter after Exit	86.2%	75.00%	87.0%	
Median Earnings 2nd Quarter after Exit	\$3,500	\$5,061.00	144.6%	
Credential Attainment within 1 year	65.0%	100.00%	153.8%	
Measurable Skills Gain	68.6%	16.70%	24.3%	

Employment Enhancement Committee Report to South Central Workforce Development Board

Thursday, January 18, 2024

Meeting Date: Wednesday, December 6, 2023

<u>Members:</u> Jeremy Satterfield-Chair, Trisha Currin, Mike Dolianitis, Elizabeth Smith, Eric Napier, Keith Harkins

Agenda Items:

- 1) Reviewed Business Solutions Team Reports
 - a) Lake Country

Attachment 1

b) Halifax

Attachment 2

c) Heartland

Attachment 3

3) Reviewed 2nd Quarter Employer Survey Results

Action Item: None

Lake Country Business Solutions Team

- The Lake Country Business Services Team has been working on recruiting job seekers and employer services in Mecklenburg and Brunswick counties.
- On November 29th we continued the round table discussions with the list of businesses previously compiled by the team in the healthcare, manufacturing, IT, and logistics industries. These calls were very productive and gave us some additional insight on topics such as workforce challenges, hiring, retention, training needs, workplace readiness, and career pathways.
- The team also assisted with a 2-day Career Expo event at Hampden-Sydney College on September 20th and 21st for middle and high school students. This event was a great opportunity for students to see career opportunities available to them with our region. We had staff assisting as volunteers and also running a vendor table for students to use VR headsets to complete career exploration. This year's Career CholCE EAST (HSC) and WEST (Chatham) events saw 4,027 students from forty-two different schools!
- Hosted a hiring event for Gregory construction on September 28th at the Lake Country center. They interviewed 37 total jobseekers.
- Hosted a hiring event for Terracon on November 2nd. They interviewed several jobseekers.

Halifax Business Solutions Team

- The team is currently assisting with employer outreach in Halifax County as well as working on promoting to employers BST services and job seeker placements.
- On November 29th we continued the round table discussions with the list of businesses previously compiled by the team in the healthcare, manufacturing, IT, and logistics industries. These calls were very productive and gave us some additional insight on topics such as workforce challenges, hiring, retention, and training needs, workplace readiness, and career pathways.
- Harbor Freight has opened their store in South Boston. They have been on site at the South Boston center several times this summer and fall to hold interviews for prospective employees. They held interviews most recently on September 5-7 and September 18th.
- We assisted Moss Construction with a hiring event on September 13th that was held at their Clover location. Jobseekers were able to complete an application for Moss at the VCW South Boston center in the weeks leading up to the hiring event. We had several jobseekers complete an application.
- The team also assisted with a 2-day Career Expo event in Chatham on September 27th and 28th for middle and high school students. This event was a great opportunity for students to see career opportunities available to them with our region. We had staff assisting as volunteers and also running a vendor table for students to use VR headsets to complete career exploration. This year's Career CholCE EAST (HSC) and WEST (Chatham) events saw 4,027 students from forty-two different schools!
- Hosted a hiring event for Dollar General Distribution on November 8th at VCW South Boston. They interviewed 44 candidates and extended 20 offers the next day!

Heartland Business Solutions Team

- The Heartland Business Solution Team has been working on promoting to employers BST services and job seeker placements. The team is making continuing contact with employers in the area by helping them with their hiring needs.
- On November 29th we continued the round table discussions with the list of businesses previously compiled by the team in the healthcare, manufacturing, IT, and logistics industries. These calls were very productive and gave us some additional insight on topics such as workforce challenges, hiring, retention, and training needs, workplace readiness, and career pathways.
- The team also assisted with a 2-day Career Expo event at Hampden-Sydney College on September 20th and 21st for middle and high school students. This event was a great opportunity for students to see career opportunities available to them with our region. We had staff assisting as volunteers and also running a vendor table for students to use VR headsets to complete career exploration. This year's Career CholCE EAST (HSC) and WEST (Chatham) events saw 4,027 students from forty-two different schools!
- We planned and executed a hiring event in partnership with the Charlotte County Department of Social Services on October 17th at SVCC in Keysville. There were 24 employers present and just over 100 jobseekers attended.
- Attended Amelia County High School College and Career Day on November 17th.
 Students were able to use the VR headsets for career exploration.

Executive Committee

Report to the South Central Workforce Development Board

Thursday, January 18, 2024

Executive Committee:

Lisa Crews-Chair; Jeremy Satterfield Vice-Chair; Gary Walker-Treasurer; Stephanie Coleman; Liz Jamerson, Donnie Williams, Trisha Currin

Items from the October 19, 2023 Meeting:

- 1. Reviewed expenditures for all contracts, grants, and programs
- 2. Discussed upcoming grant opportunities for Workforce Development
- 3. Reviewed WIOA Title I State Compliance Report
- 4. Reviewed training expenditures and requirements
 - a. (40% Training Requirement= 29.5%) (20% Work Experience Requirement= 12.3%)

Items from the November 16, 2023 Meeting:

- 1. Reviewed expenditures for all contracts, grants, and programs
- 2. Discussed updates from grant opportunities
- 3. Reviewed WIOA Title I NOO
- 4. Reviewed Sentara Career Exploration Grant
- 5. Reviewed PY 22 Annual Performance Report
- 6. Approved County Increase
- 7. Reviewed training expenditures and requirements
 - a. (40% Training Requirement= 32.9%) (20% Work Experience Requirement= 15.5%)

Items from the December 21, 2023 Meeting:

- 1. Reviewed expenditures for all contracts, grants, and programs
- 2. Discussed Sentara Grant updates
- 3. Reviewed updates from the Monitoring Corrective Action Status- Closed
- 4. Reviewed training expenditures and requirements
 - a. (40% Training Requirement= 38%) (20% Work Experience Requirement= 18%)
- 5. Discussed the sale of the VCW-Lake Country Center Building

Action Items:

- 1. Waiver WIOA Title I Adult/DLW Programs
- 2. OSO RFP Evaluation Committee
- 3. OSO RFP Proposal and Evaluation Sheet